



Sandler Lanz

Specialists in
executive coaching

COLETTE GANNON



Colette has built her reputation as an executive coach over 20 years of working with executives in many organisations to help them develop their leadership potential and improve their performance, both individually and in teams.

Colette is an accredited member of APECS, the Association of Professional Executive Coaches and Supervisors, and is associated with several leading Business Schools, including the London Business School where, since 1999, she has coached senior managers on the School's Executive Education programmes.

Colette's background is in education and business, having spent several years teaching in London followed by more than 15 years' practical business experience in a large information technology and professional services company. She became particularly interested in people development and worked on many in-company leadership programmes, going on to deliver successful change and management development programmes to external clients.

Colette is an accredited practitioner of several psychometric instruments including the Myers-Briggs Type Indicator (MBTI®), FIRO-B and NEO PI-R, and she is highly experienced in the use of 360 degree feedback as a development tool. Her professional training and development includes group facilitation, organisational consulting and supervision with the Tavistock Consultancy Service in London, and Counselling Psychology at Birkbeck College.

Colette's key expertise is in helping managers to build their capability in the critical area of people management and leadership. Through increased insight and self-confidence, her clients find they can significantly improve their effectiveness and results. Colette's experience in executive development, together with a thorough grounding in the psychology of individual and group behaviour, make her particularly well-placed to offer a balance of sensitivity and understanding combined with the practical realities of the business environment.

One client described his coaching with Colette as *"...enormously helpful...it has contributed to my confidence and there are some significant things that have happened in the business as a direct result of my sessions with Colette."*



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Colette's wide range of clients include the John Lewis Partnership and Waitrose, Ernst & Young, Unilever, Pirelli, Walt Disney Company, B&Q, Amey, Hays, and Lloyd's Register. In the not for profit sector, she has worked with Save the Children UK, NHS Trusts in South West London, several London Boroughs, and the Metropolitan Police.